

N.	KP NAME	EMAIL	DESCRIPTION	WEBSITE	VIDEO PRESENTATION
1	HUB77 (Italy)	<u>beatrice.incipini@hub77.it</u> <u>marta.rossini@hub77.it</u>	HUB77 is an innovative company specializing in facilitated finance and sustainable solutions, possesses a comprehensive understanding of the tourism sector, for both public and private entities. As a Knowledge Provider (KP), HUB77 focuses on: Facilitated Finance and Twin Transition.	www.hub77.it_	<u>https://youtu.be/hv</u> <u>A64FMzHOA?si=0i6</u> <u>wgsMPYp0E2gbi</u>
2	ASIRI MARKETING (Spain)	aromero@asiri.es	Asiri Marketing is a Digital Marketing Agency specialized in tourism businesses. Their mission is based on keeping up to date with the most innovative marketing and sales techniques in order to prepare our clients to face the current digital scenario.	<u>www.asiri.es</u>	<u>https://youtu.be/_w</u> <u>DFwBPgtHM?si=kl0-</u> <u>aJIbR0j3ZegQ</u>
3	Branding Box, S.L. (Spain)	<u>crodriguez@brandingbox.es</u>	Branding Box is a leading communication and digitalization agency specializing in transforming tourism sector businesses. Their expertise spans from creating tailored online marketing strategies to developing advanced e-commerce platforms, ensuring our clients achieve optimal digital presence and competitiveness.	www.brandingbox.es	
4	ADV MEDIA LAB S.R.L. (Italy)	<u>francesco@advmedialab.co</u> <u>m</u>	Adv Media Lab is specialized in digital marketing and online communication, offering comprehensive solutions tailored to the unique needs of the tourism sector. Their expertise spans several key areas: digital marketing strategy, social media management, content marketing and SEO, visual storytelling and custom AI solutions.	<u>www.advmedialab.co</u> <u>m</u>	

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5	Blu Marine Service (Italy)	info@blumarineservice.it	Blu Marine Service is an Italian company that operates in the field of management, valorization and protection of tourist-environmental-marine resources. The company operates in the sectors of marine environmental protection, integrated management and protection of the coastal strip, sustainable innovation, aimed at the protection and conservation of biodiversity.	<u>www.blumarineservice</u> <u>.it</u>	
6	Immacolata Viola (Italy)	<u>immacolata.viola@gmail.co</u> <u>m</u>	Immacolata Viola is an Italian researcher, her scientific, educational and work experience deal with quality of work (sustainable jobs); circular economy; tourism as a tool for sustainable development. The consultant promotes the quality of work in the tourism sector by training new professional figures capable of acquiring a system approach to the economic, social and environmental dimensions of Sustainable Development.	linkedin.com/in/immac olata-viola-12741b146	
7	Fondazione Simone Cesaretti (Italy)	<u>presidente@fondazionesimo</u> <u>necesaretti.it</u>	The Simone Cesaretti Foundation represents a bridge between the Knowledge System and Territories with the aim of contributing to the identification of suitable solutions for the implementation of a Sustainable Development model. Education, research, editorial activities and conferences are some of the foundation's fields.	www.fondazionesimon ecesaretti.it	<u>https://youtu.be/Fiu</u> <u>-YHNf94o</u>
8	BABLE Smart Cities (Spain)	<u>hector@bable-</u> <u>smartcities.eu</u>	BABLE Smart Cities Iberia S.L. is a Spanish company, provides expertise, market access, and access to funding for public sector organizations through advisory services and a digital platform. BABLE specializes in creating digital ecosystems and urban living labs, crucial for developing advanced solutions.	<u>www.bable-</u> smartcities.eu	

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9	Gian Paolo Cesaretti (Italy)	gp.cesaretti@gmail.com	Gian Paolo Cesaretti is an Italian full scholar and researcher, with a long career. Over the course of many years of work, he gained an expertise related to tourism, particularly with those factors connected with the environment and food systems. A possible area of support for tourism businesses is: local food and Sustainable Tourism.		
10	Glowden Agency (Spain)	<u>lrobles@glowdenagency.co</u> <u>m</u>	GLOWDEN AGENCY is an international digital marketing agency based in Seville who provide both services for Spanish companies who want to go abroad and also for foreign companies who want to go to the Spanish market. GLOWDEN offers services such as international SEO, social media, international campaigns, press campaigns, landing pages and websites	www.glowdenagency.c om	<u>https://youtu.be/Nq</u> <u>JITrP-PNo</u>
11	EUPOLIS GROUP (Croatia)	ranko.milic@eupolisgrupa.hr	Eupolis Group has extensive knowledge and experience for addressing the impact of tourism transport, maintaining community quality of life, minimizing resource use and waste, conserving natural and cultural heritage and using tourism as a tool in global sustainable development.	<u>https://eupolisgrupa.h</u> <u>r</u>	
12	Mirela Glavaš (Croatia)	mirela.glavas@pro-map.hr	As an ESG specialist and international DGNB consultant for sustainable buildings and spaces, adapting the DGNB system to local requirements in Croatia and countries without a standardized local system, she can offer consultations on the green transition in tourism		<u>https://youtu.be/i32</u> <u>B7vJKgHU?si=zfWpd</u> <u>yUo903TPxBo</u>

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13	MONEO (Croatia)	<u>lgor.bajalica@moneosavjeto</u> <u>vanje.eu</u>	MONEO has experience in EU Projects and has expertise in the tourism sector on analyzing tourism trends, consumer behavior and competitor activities. This involves integrating new technologies and practices to streamline operations. Also, they are working on the vision of smart destinations by integrating IoT, optimizing resource management, improving sustainability practices etc.	https://www.moneosa vjetovanje.eu/	<u>https://youtu.be/3p</u> <u>sOBeYov28</u>
14	MindmeUp (Greece)	<u>t.gkilias@mindmeup.com.gr</u>	With extensive experience in marketing and strategic planning, including the creation of marketing and business plans, they can significantly contribute to developing strategies that attract tourists year-round. By integrating sustainable practices and community engagement into tourism projects, they can help maintain and enhance the quality of life in tourist destinations.	<u>https://mindmeup.co</u> <u>m.gr/</u>	<u>https://youtu.be/Gh</u> <u>kMVfnMDqk?si=Eqp</u> <u>5GJ0VREi3krwX</u>
15	AVE ENSIS d.o.o. (Croatia)	<u>frane@avensys.hr</u>	 AVE ENSIS excels in providing digital solutions for the tourism sector, focusing on website and web shop development, content marketing, project management, and digital promotion. Their goal is to enhance online visibility, operational efficiency, and customer engagement for tourism businesses 	<u>https://www.avensys.</u> <u>hr/</u>	<u>https://youtu.be/ah</u> <u>ApjzreLTI</u>
16	Križevci University of Applied Sciences, (Croatia)	<u>skantar@vguk.hr</u> <u>ksvrznjak@vguk.hr</u>	Kriievci University of Applied Sciences (KUAS) is an independent public higher education institution which continues tradition of the former Royal Agriculture and Forestry College that was established in 1860 in Kriievci is the first agriculture and forestry college in the South East Europe.	<u>https://www.vguk.hr</u>	

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17	Faculty of Tourism and Hospitality Management, University of Rijeka (Croatia)	<u>tomislav.car@fthm.hr</u>	The Faculty of Tourism offers several courses that integrate IT solutions into the tourism and hospitality industry. Students are trained to use technological tools and digital platforms used in the tourism industry as CRM and AI.	http://iuri.uniri.hr/con st_edu/faculty-of- tourism-and- hospitality- management/	
18	Francesca Di Giorgio (Italy)	f.digiorgio33@gmail.com	Francesca Di Giorgio, art director and visual designer, developed innovative projects of European appeal to heighten the innovative skills in the local economies, some of them in the field of touristic market in the Marche Region.		
19	Lirici Greci (Italy)	info@liricigreci.it	Lirici Greci is a marketing and communication agency that implements projects B2B and B2C, aimed in particular at small and medium-sized enterprises.	<u>www.liricigreci.it</u>	
20	Ksenija Popovic (Austria)	<u>consult@kpopovic.com</u>	Ksenija Popovic has an in-depth knowledge of tourism topics with particular reference to energy efficiency schemes and the circular economy through the revision of organizational patterns.	www.kpopovic.com	
21	Pandora (Italy)	giuseppe.ci@libero.it	Pandora, established in 2016 as an innovative start- up, provides services in several sectors: IT Consulting, Organization of Fairs and Events, Social Consulting and Branding Studies, Sales and Post-Sales Support, Business Consulting; Promotion and Development of Made in Italy; Mixed Marketing.	www.marchemade.net /company/Pandora	

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22	Advertising Agency Kiuas OY (Finland)	<u>susanna.jankala@seven-</u> <u>1.com</u>	Advertising Agency offers a range of traditional services as brand tools, websites and analytics. They have a long experience in artificial intelligence and machine learning. In addition, they created a virtual travel platform: Visitlo.	<u>http://visitlo.com/</u>	
23	KRYOS S.N.C. Di Procaccini Mirko & C. (Italy)	<u>mirko@dentroleidee.it</u>	Kryos studio is focused on the culture and entertainment sectors. Some of their services are: market analysis, audience segmentation, marketing campaigns including content creation, digital marketing.	<u>www.dentroleidee.it</u>	
24	Nuotio Digital Oy (Finland)	<u>minna.miettunen@nuotiodi</u> gital.fi	Nuotio Digital Oy is a specialist in sustainable digitalization for the tourism industry. Based in Finnish Lapland, they assist companies and organizations with strategic development, obtaining sustainability certifications, and implementing new digital tools.	<u>http://www.nuotiodigi</u> <u>tal.fi/</u>	
25	Rurally Tu.R.S. srls (Italy)	giorgio@rurallyitalia.com	Rurally has a specific expertise focused on sustainable tourism. It operates as a tour operator/travel agency and organizes tours, trips, and holidays in Italy following the principles of sustainable tourism in these dimensions: environmental, economic, and social.	www.rurallyitalia.com/ <u>en</u>	
26	Servicios Integrales Logipymes, s.l. (Spain)	marketing@logipymes.com	Logipymes deals with comprehensive brand communication and image management, offering services as advertising and digital marketing, graphic design and web development. Tourism is one of their key areas.	www.logipymes.com	

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27	XR8 di Molinari Francesco & C. s.a.s. (Italy)	<u>xr8dimolinarifra@tiscali.it</u>	XR8 is an Italian SME specialized in IT consulting services, EU project management, education, and training services. Some of their areas of expertise include Living Labs, technology development, digital and ecological transformation of industries.	www.themis4policy.eu	
28	Valentina Polci (Italy)	<u>valentina.polci@gmail.com</u>	Valentina Polci is a researcher in sociology of cultural and communicative processes, with a focus on public communication and participatory processes and environmental communication.		
29	Control Field (Greece)	<u>info@controlfield.gr</u>	Control Field offers a wide range of services from security systems to the installation of call centers.	www.controlfield.gr	
30	Marco Cocciarini (Italy)	<u>marcococciarini@me.com</u>	Marco Cocciarini is Innovation Manager at Go World srl, one of Italy's leading tour operators. He has over 15 years of experience in the tourism sector. Throughout the years he developed deep expertise in innovation, digital transformation, and sustainable tourism practices		
31	Tourist Association of Ohrid city Biljana (Rep. of North Macedonia)	<u>nikola.kiselinov25@gmail.co</u> <u>m</u>	The Tourist Association of Ohrid city Biljana is an association that has existed since 1975, which deals with Tourism development promotion, environmental protection, cultural heritage and tourism.	https://ohridtouristass ociation.com/	<u>https://youtu.be/tQ</u> <u>vEbIKJoXQ?si=zNIHSi</u> <u>O_EvbFAIQ5</u>



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32	Anna Censi (Italy)	annacensi@alkemia.eu	Anna Censi is a senior professional with a significant background as an executive in corporate organizations at an international level as well as a consultant in specific projects run for MSMEs and Public Administration in Italy.		https://youtu.be/C0 uSILG0TQ4?si=AfM9 rj5zTf32FWPI
33	Aurelio Escobar (Spain)	aurelio.escobar.e@gmail.co <u>m</u>	Aurelio Escobar is a governance expert and a project management consultant with over 15 years of experience in urban development, smart cities, and sustainable solutions. He has contributed to strategic projects across Europe, Latin America, and the Mediterranean.		
34	Marco Ramazzotti (Italy)	<u>m ramazzotti@yahoo.com</u>	Marco Ramazzotti is a Freelance Consultant at Globe Inside srl, where he deals with the creation of destination marketing plans, themed tourist packages, and the implementation of digital transformation projects for tourist destinations. He participated in multiple EU Interreg projects.		
35	University of Camerino (Italy)	<u>massimo.sargolini@unicam.i</u> <u>t</u>	The "Eduardo Vittoria" University School of Architecture and Design (SAAD) of University of Camerino, presents a master's degree in Landscape, Innovation and Sustainability which addresses the themes of this call. Massimo Sargolini is a professor of Urban Planning at the School of Architecture and Design of the University of Camerino.	https://saad.unicam.it/	
36	Kirsi Mikkola (Finland)	<u>kirsi.mikkola@liiketoiminta.i</u> <u>nfo</u>	Kirsi Mikkola has worked as a digital business consultant and teacher in tourism for more than 20 years. She provides SMEs consultation in different topics as digital ecosystem for tourism, digital sales, digital marketing, multichannel sales, digital distribution channels and networks, digital customer acquisition.		



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37	DIBS SRL (Italy)	amministrazione@dibs- school.com	DIBS, Digital Innovation Business School, is a learning hub dedicated to the professional training, upskilling and reskilling of people and companies wishing to face the challenges dictated by progress, not only technological, with new tools.	https://www.dibs- school.com/en/	
38	Daniela Vasari (Italy)	<u>danielav82@gmail.com</u>	Daniela Vasari has a degree in Computer Science, she worked for 14 years in the sector of digitalization especially for public transport sector, sustainable mobility and tourism. She ran several projects at national and international level and worldwide.		
39	BIBA (Germany)	<u>kna@biba.uni-bremen.de</u>	 BIBA – Bremer Institut für Produktion und Logistik GmbH was founded in 1981, as the oldest affiliated institute of the University of Bremen. The research institute is committed to application-oriented research, performs industrial contract research and is active in national and European research associations. 	http://www.biba.uni- bremen.de/en.html	<u>https://youtu.be/Tl4</u> <u>E4NnOCXc?si=48t1fv</u> <u>wvZfBKp9H4</u>
40	MUMA Servizi SRL (Italy)	<u>mumaservizi@pec.it</u>	The company MUMA SERVIZI SRL was founded in 2016: its main expertise lies in the environmental certification of systems and products. Moreover, MUMA provides marketing advices for companies that want to grow and increase their competitiveness in the market.	https://www.mumaser vizi.com/	<u>https://youtu.be/Ot</u> <u>xmwKaB_EE</u>
41	Seamus Hopkins (Ireland)	<u>shopkins@donegalcoco.ie</u>	Seamus Hopkins is a professional civil and environmental engineer with over 30 years of post- graduate experience. He led initiatives related to sustainable transport, energy efficiency, waste management, environmental infrastructure, and climate action.		

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42	Runda Hospitality & Tourism Solutions (Ireland)	julie@runda.ie	Runda Hospitality & Tourism Solutions is a consultancy agency of experienced hospitality and tourism industry professionals that provides planning and strategy development, training, mentoring, facilitation and keynote speaking services.	https://runda.ie/	
43	Leonello Trivelli (Italy)	<u>Leo.trivelli@gmail.com</u>	Leonello Trivelli has founded several startups in communication, food & beverage, and virtual school trips. Nowadays, he actively manages two of them as Business Development Specialist. Throughout years he developed research expertise in entrepreneurship, new business development, and business digitization.		
44	University of Macerata (Italy)	ateneo@pec.unimc.it	Founded in 1290, the University of Macerata is an educational hub focused on human sciences. Professor Betti is Director of the Department of Education, Cultural Heritage, and Tourism and Professor Zanutto is a business organization researcher in the Department of Economics and Law from the University of Macerata with strong expertise in topic of the call.	https://www.unimc.it/	
45	Tarinakone Ltd. I Storysheep (Finland)	anne@tarinakone.fi	Anne Kalliomäki is a story designer, experienced professional on storification, story driven experience design. More than a hundred engaging core stories, lectures and story workshops for companies and organizations. Author of an award-winning book on the method of storification: how to transform your customer experience into an engaging story experience.	<u>www.tarinakone.fi</u>	
46	WallMuse SARL (France)	alexandre.khan@wallmus e.com	The WallMuse digital exhibition app efficiently manages synchronized displays, accommodating various formats while handling diverse rights, including copyright. The app offers digital exhibitions of images, paintings, and photography (2D); artifacts, sculptures, and installations (3D); videos and	https://wallmuse.com/	



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			performances (4D); and interactive art using sensors (5D).		
47	Atlantic Hotel Sail City GmbH (Germany)	<u>toberdieck@atlantic-</u> <u>hotels.de</u>	Tim Oberdieck is the Hotel Manager of Atlantic Hotel Sail City GmbH, hotel manager with 35 years of professional experience in Germany and abroad. With his team have implemented over 500 climate protection measures. This hotel represents a model with 7.5 years of external advice and support as well as regular visits to the climate academy.		
48	IGOR, Lifelong Learning Centre (Croatia)	<u>igorstavlic@gmail.com</u>	IGOR, Lifelong Learning Centre in Nature was established in 2019 by Igor Štavlić. IGOR offers non- formal adult education and consulting. They in a rural area of Croatia in the village of Marindvor. This company promotes and implements programs and projects of lifelong learning, personal development, sustainable development, ecological agriculture, environmental awareness, and more.	www.igor.hr	
49	Luca Barchiesi (Italy)	<u>info@lucabarchiesi.it</u>	Luca Barchiesi is a content creator and Owner of Luca Barchiesi Videomaker - Video Production. For the past ten years he has collaborated with companies and professionals of the Marche Region. He has knowledge of digital marketing and he directed and written three short films.		
50	Stefania Paris (Italy)	parisstefania@tiscali.it	Stefania Paris is an architect registered since 2003 with the order of architects, planners, landscape architects and conservationists. She has experience in architectural restoration, green design and construction site safety and renovation of historic buildings		

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51	Presscom srl (Italy)	<u>g.moreschi@presscom.it</u>	Presscom, since 2003 has been providing communication and marketing services. The agency is specialized in crafting effective strategies and delivering impactful campaigns for several sectors, including public institutions, private companies, and international organizations.	https://presscom.it/	
52	GIO.COM. S.A.S. (Italy)	<u>info@giocom.it</u>	GIOCOM, from 1983 offers integrated communication services to companies, public administrations, organizations, trade associations. The company has worked on tourism projects for the Marche Region, the Municipality of Ancona, the Chamber of Commerce of Ancona, and many others.	<u>https://www.giocom.e</u> <u>u/</u>	
53	MICONI srl (Italy)	<u>loredana@miconi.it</u>	MICONI srl is a company with over 15 years of experience in the field of communication and promotion tourism. The company is specialized in project and implementation of strategies for territorial marketing, creation of communication products, organization of promotional events and management of tourism network projects.	<u>https://www.miconi.it</u> L	